

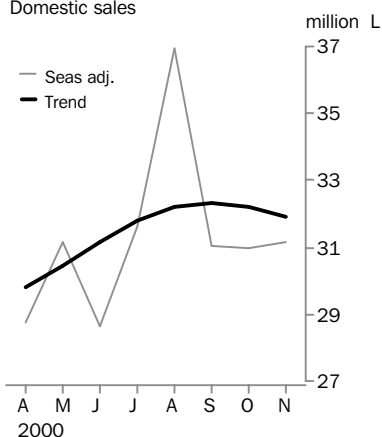


## SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) FRI 12 JAN 2001

### Australian produced wine

Domestic sales



### NOVEMBER KEY FIGURES

#### TREND ESTIMATES

	Nov 2000 '000 L	% change Oct 2000 to Nov 2000	% change Nov 1999 to Nov 2000
Australian produced wine			
Domestic wine sales	31 914	-1.0	2.6
White table wine sales	16 611	-0.9	2.1
Red and rosé table wine sales	10 487	0.5	10.5

#### SEASONALLY ADJUSTED

	Nov 2000 '000 L	% change Oct 2000 to Nov 2000	% change Nov 1999 to Nov 2000
Australian produced wine			
Domestic wine sales	31 143	0.5	-0.1
White table wine sales	16 216	0.3	1.9
Red and rosé table wine sales	10 278	-1.0	7.8

### NOVEMBER KEY POINTS

#### TREND ESTIMATES

- Despite the increase in the original estimates which normally occurs before Christmas, the trend estimate for total domestic sales of Australian produced wine decreased in November 2000 to 31.9 million litres. The November estimate was 1.0% lower than October but 2.6% higher than November 1999.
- The trend estimate for white table wine decreased by 0.9% over October but increased by 2.1% on November 1999.
- The trend estimate for red and rosé wine increased by 0.5% from October and 10.5% on November 1999.

#### SEASONALLY ADJUSTED ESTIMATES

- Seasonally adjusted estimates for total sales of Australian produced wine was 31.1 million litres, up 0.5% on October but down 0.1% on November 1999.
- The seasonally adjusted estimate for white table wine was up 0.3% on October 2000 and 1.9% on November 1999, while the estimate for red/rosé wine decreased by 1.0% on October but increased 7.8% on November 1999.

#### ORIGINAL ESTIMATES

- Following the normal seasonal pattern, winemaker's sales to cater for Christmas demand were higher in November than in the preceding months of 2000. In original terms, 38.8 million litres of Australian produced wine was sold domestically during November, up 19.3% on October and 0.7% on November 1999.

- For further information about these and related statistics, contact Helen Shannon on Adelaide 08 8237 7420 or the National Information Service on 1300 135 070.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
December 2000	5 February 2001
January 2001	5 March 2001
February 2001	3 April 2001
March 2001	4 May 2001
April 2001	4 June 2001
May 2001	3 July 2001



## CHANGES IN THIS ISSUE

There are no changes in this issue.

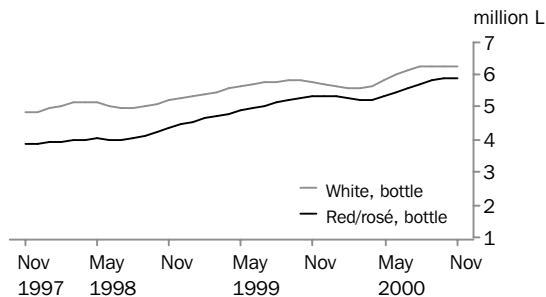


Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

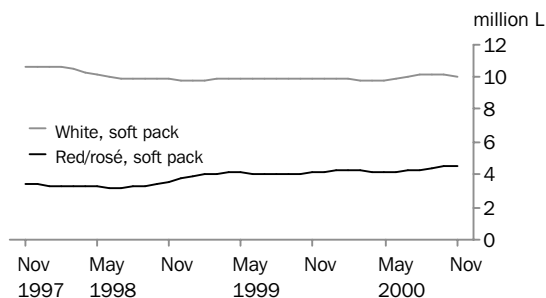
## TABLE WINE, GLASS CONTAINER < 2 LITRES

The October trend estimate for white table wine in glass containers less than 2 litres was 7.9% higher than November 1999 and 29.3% higher than in November 1997. Strong growth was recorded for the trend estimate in November 2000 for red/rosé in glass containers less than 2 litres, up 10.5% on November 1999 and 52.7% on November 1997.



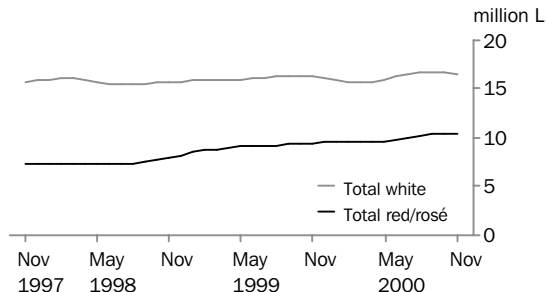
## TABLE WINE, SOFT PACK CONTAINERS

The trend estimate in November for white table wine in soft packs was up 1.4% on November 1999 but 5.0% lower than in November 1997. The November estimate for red/rosé in soft pack was up 10.2% on November 1999 and up 31.5% on November 1997.



## TOTAL WHITE AND RED/ROSÉ TABLE WINE

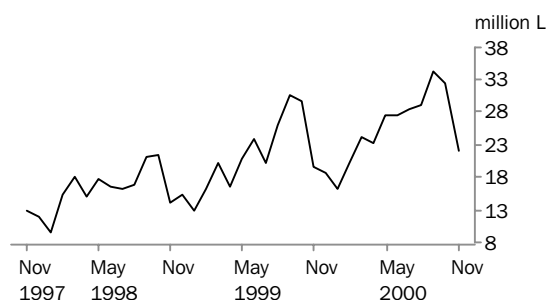
The trend estimate for the domestic sales of total white table wine was 2.1% higher than November 1999 and up 5.3% on November 1997. The trend estimate for total red/rosé has increased 10.5% since November 1999 and by 42.8% since November 1997.



# EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

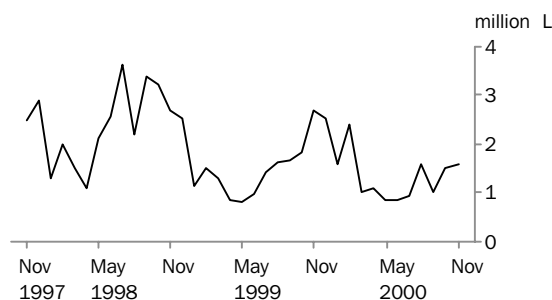
## EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for November 2000 shows that 22.0 million litres of Australian produced wine valued at \$112 million. In line with normal seasonal patterns, export volume is down 32.6% on October 2000 and the value is down 33.5%. Compared to November 1999, wine exports in volume have increased by 11.8% and 22.9% in value. The average value of Australian produced wine exported in November 2000 was \$5.08 per litre compared to \$4.62 per litre in November 1999.



## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for November shows that 1.6 million litres of wine was imported, up 5.2% on October 2000, but down 41.4% on November 1999. The average value of wine cleared for home consumption in November 2000 was \$7.20 per litre, up from \$6.08 per litre in November 1999.



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the September quarter 2000 shows that wine available for consumption in Australia increased by 5.9% on the same quarter in 1999. Domestic sales of Australian produced wine increased 7.5% while the wine imported decreased 25.8%. Total disposals of Australian produced wine increased by 12.8% over the same period in 1999 driven mainly by a 19.2% rise in exports.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
<b>1997-1998</b>	338 814	25 622	364 436	192 404	531 218
<b>1998-1999</b>	348 349	24 255	372 604	216 149	564 498
<b>1999-2000</b>	369 271	19 607	388 878	284 935	654 206
Sept Qtr 1999	94 472	4 715	99 187	77 112	171 584
Sept Qtr 2000	101 575	3 500	105 075	r91 902	r193 477

## DOMESTIC SALES OF TOTAL AUSTRALIAN WINE &amp; TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....				TABLE-RED AND ROSÉ WINE.....				
	Total wine '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L	Glass less than 2 litres(a) '000 L	Soft packs(b) '000 L	Other containers(c) '000 L	Total '000 L
ORIGINAL									
<b>1997-1998</b>	338 814	59 352	125 269	4 888	189 512	46 746	41 295	868	88 909
<b>1998-1999</b>	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
<b>1999-2000</b>	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
<b>1999-2000</b>									
November	38 501	7 549	10 838	783	19 170	6 306	4 330	194	10 831
December	41 409	8 293	12 351	806	21 451	5 522	4 744	78	10 344
January	16 444	3 481	5 935	385	9 802	2 530	1 928	47	4 505
February	26 343	5 109	10 115	327	15 551	4 224	3 552	38	7 813
March	32 145	6 243	11 824	317	18 384	5 315	4 603	67	9 984
April	26 148	5 143	8 744	146	14 033	4 778	3 661	24	8 463
May	29 399	5 236	9 389	323	14 948	5 710	4 411	46	10 167
June	28 822	4 767	8 835	304	13 906	5 912	4 555	87	10 554
<b>2000-2001</b>									
July	32 972	5 906	10 622	95	16 623	6 441	5 238	44	11 723
August	35 963	6 787	11 100	239	18 127	7 095	5 260	73	12 428
September	32 640	6 513	9 523	312	16 348	6 256	4 765	93	11 115
October	32 512	6 367	10 056	237	16 659	5 821	4 344	98	10 263
November	38 788	7 802	11 492	296	19 590	6 957	4 811	64	11 832
SEASONALLY ADJUSTED									
<b>1999-2000</b>									
November	31 160	6 015	9 361	n.a.	15 910	5 425	4 023	n.a.	9 535
December	31 134	5 839	9 969	n.a.	16 239	5 159	4 333	n.a.	9 490
January	28 039	5 238	9 499	n.a.	15 367	5 288	3 931	n.a.	9 236
February	30 493	5 712	10 384	n.a.	16 183	5 536	4 277	n.a.	9 830
March	30 755	5 785	10 404	n.a.	16 341	5 240	4 768	n.a.	9 737
April	28 751	5 531	9 295	n.a.	15 250	4 837	3 970	n.a.	9 263
May	31 128	5 942	10 138	n.a.	16 562	5 535	4 229	n.a.	9 756
June	28 642	5 590	8 362	n.a.	13 840	5 427	3 845	n.a.	9 257
<b>2000-2001</b>									
July	31 612	6 127	10 695	n.a.	17 198	5 367	4 316	n.a.	9 884
August	36 969	6 983	11 718	n.a.	19 421	6 047	4 584	n.a.	10 772
September	31 021	6 241	9 324	n.a.	15 857	5 967	4 327	n.a.	10 317
October	31 003	5 931	9 944	n.a.	16 162	5 733	4 538	n.a.	10 384
November	31 143	6 157	9 895	n.a.	16 216	5 854	4 481	n.a.	10 278
TREND ESTIMATES									
<b>1999-2000</b>									
November	31 119	5 794	9 929	n.a.	16 266	5 348	4 116	n.a.	9 486
December	30 716	5 742	9 944	n.a.	16 164	5 356	4 183	n.a.	9 549
January	30 235	5 679	9 941	n.a.	16 020	5 322	4 238	n.a.	9 565
February	29 736	5 612	9 870	n.a.	15 808	5 266	4 256	n.a.	9 533
March	29 568	5 602	9 817	n.a.	15 697	5 231	4 246	n.a.	9 507
April	29 822	5 681	9 805	n.a.	15 746	5 249	4 217	n.a.	9 525
May	30 445	5 833	9 847	n.a.	15 960	5 329	4 198	n.a.	9 615
June	31 176	6 007	9 933	n.a.	16 258	5 452	4 206	n.a.	9 768
<b>2000-2001</b>									
July	31 784	6 146	10 049	n.a.	16 548	5 597	4 253	n.a.	9 960
August	32 179	6 241	10 150	n.a.	16 752	5 732	4 332	n.a.	10 160
September	32 308	6 285	10 184	n.a.	16 818	5 829	4 418	n.a.	10 322
October	32 223	6 288	10 159	n.a.	16 770	5 897	4 494	n.a.	10 435
November	31 914	6 249	10 067	n.a.	16 611	5 910	4 534	n.a.	10 487

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

## 2

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>1997-1998</b>	278 422	24 574	22 310	8 759	1 641	2 145	963	974
<b>1998-1999</b>	287 398	23 920	20 292	12 325	1 447	2 141	824	905
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>1999-2000</b>								
November	30 000	2 083	3 169	2 515	460	235	38	40
December	31 795	2 367	3 640	2 800	537	234	37	177
January	14 306	867	560	280	195	152	84	51
February	23 364	1 444	617	401	218	163	137	63
March	28 368	1 717	851	663	323	192	31	43
April	22 495	1 663	797	724	256	153	60	52
May	25 115	2 342	701	762	234	218	28	43
June	24 460	2 514	625	662	231	222	108	81
<b>2000-2001</b>								
July	28 346	2 198	941	875	252	302	57	34
August	30 555	2 226	1 479	1 131	297	243	32	138
September	27 463	1 788	1 636	1 144	381	203	26	22
October	26 922	1 709	1 946	1 446	273	189	27	145
November	31 422	2 033	2 520	2 099	305	375	33	91

(a) Spritzig table wines are included with table wine.

(c) Quantities in which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## 3

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1997-1998</b>	n.a.	n.a.	n.a.	n.a.	n.a.	24 574
<b>1998-1999</b>	2 792	5 226	465	7 906	7 532	23 920
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>1999-2000</b>						
November	232	543	25	652	632	2 083
December	284	672	35	635	741	2 367
January	116	177	14	277	282	867
February	152	224	15	525	529	1 444
March	174	339	25	688	490	1 717
April	177	300	28	628	529	1 663
May	288	485	33	813	722	2 342
June	255	483	35	853	887	2 514
<b>2000-2001</b>						
July	192	451	32	874	649	2 198
August	227	448	42	927	583	2 226
September	163	428	36	600	562	1 788
October	197	366	30	540	575	1 709
November	238	511	33	679	573	2 033

(a) Includes muscat, maderia, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS (c)(d)										
<b>1997-1998</b>	n.a.	n.a.	21 447	135	2 996	1 044	25 622	92 926	661	7 861
<b>1998-1999</b>	n.a.	n.a.	20 136	92	2 915	1 113	24 255	102 498	598	7 528
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>1999-2000</b>										
September	396	619	1 016	70	443	135	1 664	11 256	53	633
October	349	891	1 241	39	478	69	1 827	13 318	47	590
November	321	1 363	1 684	44	832	134	2 693	16 372	42	487
December	596	1 191	1 787	77	531	124	2 519	18 362	89	1 289
January	219	1 059	1 277	50	192	80	1 599	5 963	45	540
February	299	1 732	2 031	39	259	77	2 406	8 247	33	588
March	303	453	755	52	156	62	1 026	6 131	37	519
April	362	437	798	71	140	99	1 108	5 797	42	438
May	227	366	592	53	162	65	873	6 007	36	392
June	233	347	580	31	158	71	840	5 234	49	617
<b>2000-2001</b>										
July	258	382	640	6	174	100	920	5 474	24	234
August	348	567	915	10	516	135	1 576	11 880	82	916
September	351	332	683	2	245	74	1 004	8 050	29	448
October	419	483	901	8	455	134	1 499	12 859	46	788
November	435	512	947	12	423	195	1 577	11 349	60	812
EXPORTS (e)										
<b>1997-1998</b>	98 045	84 979	183 024	2 505	6 110	764	192 404	873 847	26	385
<b>1998-1999</b>	105 348	100 940	206 287	2 244	6 937	681	216 149	1 067 979	24	246
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>1999-2000</b>										
September	13 766	15 452	29 218	248	1 294	26	30 786	143 734	1	9
October	14 974	13 280	28 254	172	1 397	45	29 868	139 399	2	40
November	9 236	9 555	18 791	260	586	41	19 678	90 895	—	11
December	8 561	9 715	18 276	194	334	20	18 824	91 606	2	24
January	7 893	7 982	15 876	83	252	47	16 257	75 388	5	32
February	7 857	11 730	19 587	268	263	45	20 163	105 441	—	5
March	10 869	12 907	23 776	207	278	26	24 286	120 506	1	26
April	9 906	12 816	22 723	150	362	117	23 352	123 746	—	1
May	12 142	13 828	25 969	170	1 541	57	27 738	129 543	1	17
June	12 499	14 439	26 939	192	499	25	27 656	130 309	1	20
<b>2000-2001</b>										
July	12 915	r 14 680	r 27 595	152	537	126	r 28 410	r 145 718	3	61
August	r 13 292	r 14 685	r 27 977	179	897	137	r 29 189	r 139 915	1	15
September	r 16 380	r 16 419	r 32 799	209	1 198	97	r 34 303	r 167 296	2	11
October	r 15 264	r 16 353	r 31 617	r 206	r 719	r 78	r 32 620	r 167 956	2	37
November	10 002	11 028	21 031	142	645	181	21 998	111 685	—	13

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, November 2000

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	11	21	33	5	4	2	43	259
New Zealand	1 411	1 295	2 706	21	288	21	3 036	10 155
Papua New Guinea	24	5	29	—	0	—	29	64
Total Oceania and Antarctica (a)	1 477	1 350	2 827	27	299	23	3 176	10 765
Denmark	95	122	217	—	—	—	217	919
France	193	100	293	—	0	26	319	564
Germany, Federal Republic of	219	577	796	—	2	—	798	3 394
Ireland	101	123	224	—	4	—	228	1 432
Netherlands	152	246	397	—	—	—	397	1 857
United Kingdom	4 353	3 530	7 882	46	127	75	8 130	34 838
Total European Union	5 243	4 817	10 060	46	137	101	10 344	44 311
Norway	64	178	241	—	—	—	241	911
Switzerland	272	346	618	—	—	9	627	3 229
Total Europe and the Former USSR(a)	5 583	5 349	10 932	46	137	110	11 224	48 496
Bahrain	25	21	46	—	2	—	47	80
United Arab Emirates	24	29	53	0	5	—	58	235
Total Middle East and North Africa (a)	51	52	103	0	7	—	110	360
Malaysia	21	69	90	0	0	5	95	652
Singapore	79	150	229	1	8	16	254	1 751
Total Southeast Asia (a)	168	297	465	1	24	21	512	3 383
Hong Kong	46	107	153	0	8	8	170	1 573
Japan	120	187	307	—	39	2	348	2 021
Total Northeast Asia (a)	191	332	523	0	52	10	585	4 045
Canada	215	522	737	36	16	2	791	5 105
United States of America	2 271	3 078	5 349	29	80	12	5 470	39 039
Total Northern America(a)	2 486	3 600	6 086	65	96	14	6 261	44 144
Total Other Regions (b)	46	49	95	1	31	3	130	493
Total All Countries	10 002	11 028	21 031	142	645	181	21 998	111 685

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(c) Includes 'Other table wine'.

(b) Includes ships' stores.

(d) Free on board value, see Explanatory Note 6.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1997-1998</b>	23 382	115 654	1 266	2 830	9 245	39 562	466	<b>192 404</b>
<b>1998-1999</b>	23 660	133 143	858	4 298	7 664	45 939	587	<b>216 149</b>
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>1999-2000</b>								
September	2 722	22 367	71	352	620	4 594	60	<b>30 786</b>
October	2 680	21 372	47	394	592	4 757	27	<b>29 868</b>
November	2 959	9 358	115	541	869	5 720	116	<b>19 678</b>
December	1 223	11 331	58	488	740	4 940	43	<b>18 824</b>
January	923	10 089	126	383	620	4 079	37	<b>16 257</b>
February	1 135	11 132	116	346	504	6 877	53	<b>20 163</b>
March	1 360	16 109	80	426	586	5 704	21	<b>24 286</b>
April	913	14 308	106	437	878	6 649	61	<b>23 352</b>
May	2 831	18 092	159	375	747	5 458	76	<b>27 738</b>
June	1 571	19 597	79	374	1 020	4 947	68	<b>27 656</b>
<b>2000-2001</b>								
July	1 999	r 17 919	149	434	523	7 335	52	<b>r 28 410</b>
August	r 2 281	20 657	22	387	663	5 129	50	<b>r 29 189</b>
September	r 3 078	23 224	96	557	717	6 581	52	<b>r 34 303</b>
October	r 1 810	r 22 176	75	r 461	r 685	r 7 344	69	<b>r 32 620</b>
November	3 176	11 224	110	512	585	6 261	130	<b>21 998</b>

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These accounted for approximately 97% of total wine sales in 1999-2000. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *A Guide to Interpreting Time Series—Monitoring 'Trends', an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

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- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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